

Press release: CALB to increase the market share in European lithium sales

Prague, March 12th, 2012: China Aviation Lithium Battery (CALB) announced the plans to increase the distribution share for the lithium battery products in the European Market.

Following the visit of the leading European distributor GWL/Power, the CALB deputy manager Mr. Rong Fang summarized the plans for CALB to expand on the international sales in Europe: „We are looking for partners, we are looking for strong partners, we are looking for advanced partners who will increase the value of the CALB business.“



GWL/Power has become CALB's key distribution partner with stocking area of 3800 m². At present GWL offers the well-reputed SE series of the CALB models. Starting from April, the new models of the CA series will also become available to the European customers.

The lithium iron cell and battery market has become increasingly competitive, with several major Chinese producers taking the largest share in the direct sales and the middle and large scale deliveries for power projects and energy storage solutions. The presence of CALB in Europe will not only increase the business revenue for CALB but it will also tighten the pressure for the European companies who wish to have a share of the lithium market. The cooperation with GWL will bring tens of millions of ampere-hours of CALB's production right to the middle of Europe.

The competitive logistic operation of the GWL/Power in Europe is the greatest advantage CALB is gaining by the co-operation. „We are not just a cargo moving logistic company. We are a long time player in the EU lithium battery market with large customer base, long time experience and long list of successful references. This is something CALB can build on.“ said Mr. Sedlak, the CEO of GWL/Power.

With delivery from GWL/Europe all European customers can be sure and secure of the best business.



The co-operation between CALB and GWL/Power will surpass 1,000,000 Ampere-hours in 2012 and the exponential growth of sales volumes is expected in the coming years. In addition to direct distribution to CALB customers and local partners, GWL/Power will be integrating the CALB cells into complete solutions based on GWL high-speed chargers, battery monitor systems, power backup components and energy storage utilization.



About CALB: China CALB is a high-tech company, which is specialized in researching, developing and producing Li-ion Battery, Battery Management Systems (BMS) and so on. CALB is located in New & High Tech Industry Development Zone, Luoyang City, Henan Province of China. CALB covers an area of 383 thousands square meters and

possesses 800 million registered capital. Based on the aviation technology background, CALB has been a leading company producing high capacity, high power and long life Li-ion battery, the core unit of industry-standard drafting , and undertakes the national 863 major project of developing high-capacity LiFePO₄ Li-ion

power battery and power module technology development. Developing green energy is our common historical mission. According to the business model "brand marketing, cooperative researching and developing, alliance purchasing, providing perfect project of battery energy with high efficiency and low cost", CALB will do greater contribution to global energy-saving and emission-reducing. Check more information about CALB on-line at <http://www.calb.cn/>.



**GWL
POWER**

About GWL/Power: GWL/Power group is an investment holding owned by the Global World Logistics Ltd. registered in UK. The group member i4wifi a.s. manages the logistics operations for the EU market. With yearly turnover of USD 15 million, the group specializes in distribution of telecommunication, networking, automotive and energy related

components. GWL provides customized solution for our global customers. Since 2007 GWL/Power has focused on the energy solutions. It has become the leading distributor of the high-power energy solutions based on the lithium iron technology. The total volume level of 2,400,000 Ah was reached by February 2012. The plan is to reach 4,800,000 Ah target by the end of 2012. In addition to the distribution business, GWL/Power offers product support services, testing and development, research and training. The group member i4wifi a.s. received the AAA+ grade rating and is among the 8% of the TOP stable companies in Czechia, the part of the European market. Check more information about GWL/Power on-line at <http://www.ev-power.eu/>.

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